



Your Ideal Career

1. Where do you want to practice? What city, state or country?
2. Do you want to travel as part of your career? Yes No Maybe If yes, where?
3. How many hours per week do you want to work? Doing what specifically? In addition to client interaction, include the other business-related activities such as marketing, bookkeeping, networking and planning.
4. What type of work location do you want? Do you want to have a private office or work at a medical facility? Do you want an office in your home? Would you rather just do outcalls? Or would you prefer a combination of the above?
5. What type(s) of people do you want to have as clients?
6. Which professions could provide referrals to your business?
7. For which professions can you be a good source of referrals?
8. What benefits do you want your business (or employer) to offer (e.g., health insurance, paid vacations, retirement fund)?
9. Do you want to work as an employee or run your own business?

If you plan to be self-employed, also answer the following questions:

10. Do you want to have multiple locations? Yes No Maybe If yes, where?
11. Do you want any associates? Yes No Maybe
How many? What would they do?
12. What type of business atmosphere do you want?
13. How much do you want the net business profit to be annually? \$ _____
14. How much money do you want for your salary/draw after taxes? \$ _____
15. Describe your ideal office/location in detail including external features, the style of decorations, equipment and ambiance.

If you plan to work for someone else, answer the following questions:

16. What is the lowest fee or percentage you will accept? \$ _____ or _____%
17. List at least five places or people for whom you'd like to work.
18. Describe the ideal business agreement. What would you like your employer to offer?
What are you willing to provide?